



## FOR IMMEDIATE RELEASE

TO: All News Media  
FROM: John Mangas, Ohio REALTORS 2022 President, 419.283.7081  
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205  
RE: Ohio's February 2022 Home Sales  
DATE: March 18, 2022



Activity across the Ohio housing marketplace stabilized in February, as sales matched the level reached during the month a year ago, according to Ohio REALTORS.

Homes sales in February 2022 reached 9,382, identical to the level of sales recorded during the month a year ago. The average sales price across Ohio in February reached \$235,359, an 11.9 percent increase from the \$21,379 mark posted during the month in 2020.

"The Ohio housing marketplace continued to exhibit resiliency in February, as sales activity mirrored the levels of a year ago combined with a notable uptick in pricing," said Ohio REALTORS President John Mangas. "While the foundation of the Ohio market is solid, we're continuing to confront the challenges of decreased inventory levels of homes for sale in many markets combined with brisk activity of would-be buyers seeking to take advantage of favorable interest rates."

Around the state, all 15 of the markets tracked experienced an increase in average price for the month compared to February 2021. Additionally, 10 local markets showed an increase or were unchanged in sales activity compared to a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops.

Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market-by-market analysis of sales activity throughout Ohio and local contact information.

*(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)*

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## Ohio Local MLS Stats Report for February 2022

MLS	Number of Units Sold				Dollar Volume				Average Sale Price		
	2021	2022	%Change		2021	2022	%Change		2021	2022	% Change
Ashland	26	37	42.3%	\$	4,369,550	\$ 7,207,425	64.9%		\$168,060	\$194,795	15.9%
Athens	31	50	61.3%	\$	5,525,361	\$ 10,827,900	96.0%		\$178,237	\$216,558	21.5%
Cincinnati	1593	1549	-2.8%	\$	397,014,171	\$ 440,633,585	11.0%		\$249,224	\$284,463	14.1%
Columbus	1919	1953	1.8%	\$	512,167,667	\$ 579,043,017	13.1%		\$266,893	\$296,489	11.1%
Dayton	1020	979	-4.0%	\$	197,928,332	\$ 212,145,097	7.2%		\$194,047	\$216,696	11.7%
Firelands	207	173	-16.4%	\$	38,840,211	\$ 35,687,518	-8.1%		\$187,634	\$206,286	9.9%
Greater Ports.	27	46	70.4%	\$	3,229,300	\$ 6,763,955	109.5%		\$119,604	\$147,043	22.9%
Knox	26	25	-3.8%	\$	4,456,043	\$ 6,530,877	46.6%		\$171,386	\$261,235	52.4%
Lancaster	10	10	0.0%	\$	2,057,970	\$ 2,421,623	17.7%		\$205,797	\$242,162	17.7%
Mansfield	101	121	19.8%	\$	12,951,650	\$ 17,357,520	34.0%		\$128,234	\$143,451	11.9%
MLS Now <sup>1</sup>	3183	3201	0.6%	\$	585,570,491	\$ 655,004,892	11.9%		\$183,968	\$204,625	11.2%
NORIS <sup>2</sup>	667	648	-2.8%	\$	109,810,920	\$ 125,369,207	14.2%		\$164,634	\$193,471	17.5%
Scioto Valley	83	88	6.0%	\$	13,861,308	\$ 16,415,097	18.4%		\$167,004	\$186,535	11.7%
West Central <sup>3</sup>	131	140	6.9%	\$	21,177,615	\$ 24,564,100	16.0%		\$161,661	\$175,458	8.5%
WRIST <sup>4</sup>	358	362	1.1%	\$	64,819,108	\$ 68,163,351	5.2%		\$181,059	\$188,297	4.0%
<b>Statewide</b>	<b>9,382</b>	<b>9,382</b>	<b>0.0%</b>		<b>\$1,973,779,697</b>	<b>\$2,208,135,164</b>	<b>11.9%</b>		<b>\$210,379</b>	<b>\$235,359</b>	<b>11.9%</b>

<sup>1</sup> MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

<sup>2</sup> NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

<sup>3</sup> West Central: Allen, Hardin and Van Wert Counties.

<sup>4</sup> WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

**Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Wednesday, March 16, 2022

# Ohio Local MLS Stats Report for January through February 2022

MLS	Number of Units Sold				Dollar Volume			Average Sale Price		
	2021	2022	%Change		2021	2022	%Change	2020	2021	% Change
Ashland	51	70	37.3%							
Athens	68	96	41.2%	\$	7,994,000.00	\$ 14,116,575.00	76.6%	\$156,745	\$201,665	28.7%
Cincinnati	3157	3088	-2.2%	\$	11,763,581.00	\$ 18,508,759.00	57.3%	\$172,994	\$192,800	11.4%
Columbus	3861	3845	-0.4%	\$	780,087,197.00	\$ 848,193,651.00	8.7%	\$247,098	\$274,674	11.2%
Dayton	2050	2019	-1.5%	\$	1,023,902,451.00	\$ 1,128,726,665.00	10.2%	\$265,191	\$293,557	10.7%
Firelands	401	357	-11.0%	\$	396,689,451.00	\$ 432,541,127.00	9.0%	\$193,507	\$214,235	10.7%
Greater Ports.	67	83	23.9%	\$	75,958,194.00	\$ 67,261,738.00	-11.4%	\$189,422	\$188,408	-0.5%
Knox	83	60	-27.7%	\$	8,915,833.00	\$ 12,199,955.00	36.8%	\$133,072	\$146,987	10.5%
Lancaster	26	21	-19.2%	\$	15,039,179.00	\$ 13,907,150.00	-7.5%	\$181,195	\$231,786	27.9%
Mansfield	98	121	23.5%	\$	5,001,570.00	\$ 4,515,693.00	-9.7%	\$192,368	\$215,033	11.8%
MLS Now <sup>1</sup>	6447	6592	2.2%	\$	12,797,650.00	\$ 17,357,520.00	35.6%	\$130,588	\$143,451	9.8%
NORIS <sup>2</sup>	1335	1368	2.5%	\$	1,210,077,687.00	\$ 1,345,568,689.00	11.2%	\$187,696	\$204,121	8.8%
Scioto Valley	148	151	2.0%	\$	225,145,909.00	\$ 258,676,413.00	14.9%	\$168,649	\$189,091	12.1%
West Central <sup>3</sup>	269	294	9.3%	\$	23,675,208.00	\$ 26,329,872.00	11.2%	\$159,968	\$174,370	9.0%
WRIST <sup>4</sup>	715	732	2.4%	\$	41,101,043.00	\$ 50,233,447.00	22.2%	\$152,792	\$170,862	11.8%
				\$	126,089,559.00	\$ 141,709,881.00	12.4%	\$176,349	\$193,593	9.8%
<b>Statewide</b>	<b>18,776</b>	<b>18,897</b>	<b>0.6%</b>		<b>\$3,964,238,512</b>	<b>\$4,379,847,135</b>	<b>10.5%</b>	<b>\$211,133</b>	<b>\$231,775</b>	<b>9.8%</b>

<sup>1</sup> MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

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**CONTACT: 2022 Ohio REALTORS President John Mangas – 419.283.7081**

*For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.*

**Akron Cleveland Association**

Sandy Naragon, CEO | 216.901.0130  
Candice Eberhardt, President | 330.608.1776

**Ashland Board**

Misty Miller, EO | 419.281.2700  
April Ochier, President | 419.651.6902

**Ashtabula County Board**

Lisa Brail, EO | 440.998.1152  
Debra Woodworth, President | 440.206.6159

**Athens County Board**

Meranda Chesser, Interim EO | 740.856.0550  
Shannon Freed, President | 614.603.3030

**Beaver Creek Area Association**

Dale Meller, EO | 330.383.5554  
Ronald Bryer, President | 330.385.2311

**Butler-Warren Association**

Leslie Besl, EO | 513.939.2881

**Cincinnati Area Board**

Rich Fletcher, CEO | 513.761.8800  
Kay Edwards, President | 513.227.3441

**Columbus REALTORS**

Brent Swander, CEO | 614.475.4000  
Sue Van Woerkom, President | 614.582.6616

**Dayton REALTORS**

Carlton Jackson, CEO | 937.223.0900  
Billie Duncan-Hart, President | 937.623.7814

**Delaware County Board**

Joni Regula, EO | 740.363.3227  
Stephanie VanGundy, President | 740.816.1031

**East Central Association**

Holly Lehigh, EO | 330.343.7736  
Greg Norris, President | 330.447.3068

**Firelands Association**

David Freitag, CEO | 419.217.0870  
Janet Herzog, President | 419.618.2220

**Guernsey Muskingum Valley Association**

Steffanie Bush, EO | 740.452.3890

**Knox County Board**

Jeri Scott, EO | 740.392.8490  
Dustin Graham, President | 740.504.4425

**Lake & Geauga Area Association**

Interim CEO | 440.350.9000  
Rebecca Donatelli, President | 216.632.0515

**Lancaster Board**

Debbie Hoelscher, EO | 740.653.1861  
Bernadette Gorby, President | 614.459.7400

**Licking County Board**

Patty Osborn, EO | 740.345.2151  
Jeff Kreager, President | 740.366.1515

**Lorain County Association**

Barb Tressel-Bangas, EO | 440.328.4210  
Janet Beane, President | 440.336.5000

**Mansfield Association**

Lanie Bauer, EO | 419.756.1130  
Wendy Hunt, President | 419.543.5796

**Marietta Board**

Carrie Hale, EO | 740.373.8194  
David Chichester, President | 740.374.7325

**Medina County Board**

Sherry Stell, EO | 330.722.1000  
Ro Reed, President | 330.571.9931

**Midwestern Ohio Association**

Brenda Blair, EO | 937.335.8501  
Tanya Blair, President | 937.214.0427

**MLS Now**

Carl DeMusz, CEO | 216.485.4100  
John Kurlich, COO | 216.485.4100

**NORIS MLS**

Megan Foos, CEO | 419.535.3222

**Northwest Ohio REALTORS (Toledo Area)**

Megan Foos, CEO | 419.535.3222  
Anthony Bassett, President | 419.340.7843

**(Greater) Portsmouth Area Board**

Amy Patrick, EO | 740.353.3079

**Scioto Valley Association**

Brenda Free, EO | 740.773.7489  
Gayle Smith, President | 740.253.0044

**Southern Ohio Association**

Alexia Billings, EO | 513.528.2657  
Rusty Fite, President | 937.725.7101

**Springfield Board**

Karen Bodey, EO | 937.323.6489  
Belinda Gaier, President | 937.631.1720

**Stark Trumbull Area REALTORS**

Collene Burgess, CEO | 330.494.5630  
Marlin Palich, President | 330.727.1723

**Wayne-Holmes Association**

Amy Scott, EO | 330.264.8062  
Melissa Mariola-Davis, President | 330.464.6241

**West Central Association (Lima Area)**

Cara Budde, EO | 419.227.5432  
Antwillia Davis, President | 419.957.4276

**WRIST MLS**

Stan Hartke, CEO | 937.335.1117

**Youngstown Columbiana Association**

Julie Larson, CEO | 330.788.7026  
Dennis Gonatas, President | 330.501.8300